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GROUP 3600

MANHATTAN SOFTWARE VS. KASEM 8.13.01 CONFIDENTIAL

RUSSELL LESSER

. 1			NTIAL
	SHEET 1 SUPERIOR COURT OF THE STATE OF CALIFORNIA	1	INDEX
2	FOR THE COUNTY OF LOS ANGELES	2	
3	Ole E	3	DEPONENT: EXAMINED BY: PAGE:
4	/	4	RUSSELL LESSER MR. LOEB 7
5	MANHATTAN SOFTWARE, INC., A) FEB 0 5 2003	5	
1	CALIFORNIA CORPORATION, AND STEVEN R. MITCHELL, AN	6	
.6	INDIVIDUAL,	7	
7	PLAINTIFFS,	′	TWITTING TOD IDDAWNING COMPANY
8	VS. CASE NO. 230 326	8	EXHIBITS FOR IDENTIFICATION:
9	JEAN KASEM, AN INDIVIDUAL,	9	DEFENDANTS':
10	AND LITTLE MISS LIBERTY) ROUND CRIB COMPANY, INC., A)	10	145 - ONE-PAGE DOCUMENT ENTITLED: 50 "LIMITED LIABILITY COMPANY
1	CALIFORNIA CORPORATION, AND) LITTLE MISS LIBERTY BEVERLY)	111	ARTICLES OF ORGANIZATION"
12	HILLS, A CALIFORNIA) CORPORATION, AND LITTLE MISS)	12	146 - ONE-PAGE DOCUMENT ENTITLED: 52 "LIMITED LIABILITY COMPANY -
13	LIBERTY ROUND CRIB COMPANY,) A TEXAS CORPORATION, AND)	13	STATEMENT OF INFORMATION"
14	DOES 1 THROUGH 50, INCLUSIVE,	14	147 - A DOCUMENT ENTITLED: 53 "OPERATING AGREEMENT OF
15	DEFENDANTS.	15	M.W.R.C. INTERNET SALES, L.L.C."
16		16	•
17	CONFIDENTIAL	17	"NONDISCLOSURE AGREEMENT"
18	(PURSUANT TO AGREEMENT, THIS TRANSCRIPT	18	149 - DOCUMENT ENTITLED: 64
19	HAS BEEN DESIGNATED CONFIDENTIAL)	19	148 - DOCUMENT ENTITLED: 57 "NONDISCLOSURE AGREEMENT" 149 - DOCUMENT ENTITLED: 64 "SOFTWARE DEVELOPMENT CONTRACT" MAR 2 7 2003 GROUP 3600
20	DEPOSITION OF RUSSELL LESSER, TAKEN	20	IECENIER
21	ON BEHALF OF THE DEFENDANTS AT 16255	21	Mar = AED
22	VENTURA BOULEVARD, SUITE 600, ENCINO,	22	MAR 2 7 2002
23	CALIFORNIA, COMMENCING AT 10:00 A.M.,	23	GPO ZUUJ
24	MONDAY, AUGUST 13, 2001, BEFORE	24	AUOUD Seco
25	TRACY MARIE FOX, RPR, CSR 10449.	25	a. 2000
1	2		4
-		+-	
1	APPEARANCES OF COUNSEL:] 1	I N D E X (CONTINUED):
2		2	,
3	FOR THE PLAINTIFFS:	3	EXHIBITS FOR IDENTIFICATION:
4	BREN CHRISTOPHER CONNER, ESQ. 222 SHELL STREET	4	
5	MANHATTAN BEACH, CALIFORNIA 90266		DEFENDANTS':
6		5	150 - DOCUMENT ENTITLED: 75
1 "	(310) 545-0618 BREN@SIMPLYWEB.NET	6	
7	(310) 545-0618	1	150 - DOCUMENT ENTITLED: 75 "DIVE N' SURF, INC., VENDOR QUICK REPORT" 151 - DOCUMENT ENTITLED: 80
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- 1 A. I DON'T REMEMBER EXACTLY. WHATEVER THE 2 CHECK RECORD SHOWS. YOU CAN SEE WHEN THE CHECKS
- 3 WERE WRITTEN. I CAN'T REMEMBER THE EXACT DATE.
- 4 Q. ARE YOU FAMILIAR WITH SOMETHING CALLED
- 5 "PURCHASE COORDINATOR"?
- A. YES.
- Q. WHEN'S THE FIRST TIME YOU HEARD PURCHASE
- 8 COORDINATOR?
- 9 MR. CONNER: OBJECTION; VAGUE.
- 10 THE DEPONENT: WELL, HEARD ABOUT IT OR THE
- 11 CONCEPT? I DON'T KNOW WHAT YOU MEAN.
- 12 BY MR. LOEB:
- 13 Q. THE CONCEPT.
- 14 A. '97.
- 5 Q. AND THAT WAS SOMETHING THAT MR. MITCHELL
- 16 TOLD YOU AT THAT TIME?
- 7 A. HE -- WE TALKED IN GENERAL TERMS ABOUT
- 18 HOW I HAD THIS CONCERN ABOUT HOW THESE E-COMMERCE
- 19 SYSTEMS COULD POSSIBLY WORK, BECAUSE THEY WEREN'T
- 20 MAKING ANY MONEY. AND THIS WAS NOT THE WAY I WAS
- 21 TAUGHT IT WORKED IN SCHOOL
- 22 AND HE SAID HE WAS -- AN IDEA THAT COULD
- 23 WORK, AND IT WAS VERY GENERAL I DON'T THINK THE
- 24 WORD "PURCHASE COORDINATOR" CAME UP AT THAT TIME,
- 25 BUT THE CONCEPT WAS DISCUSSED.

18

- 1 HAS SO FAR DESIGNATED THE ENTIRE TRANSCRIPT
- 2 CONFIDENTIAL.

10

14

- THE DEPONENT: THAT'S FINE. BUT THIS IS
- 4 STUFF I'VE SPENT MONEY ON, AND I'M NOT I DON'T
- 5 FEEL FREE TO JUST TELL ANYBODY. SO...
- 6 MS. MEISELS: AND YOU DIDN'T AGREE THAT IT
- 7 WAS CONFIDENTIAL. AND EVEN CONFIDENTIAL OR NOT,
- 8 WE'RE STILL NOT GOING TO GET INTO ANY TRADE SECRET
- 9 OR PRIVILEGED INFORMATION AS WE DISCUSSED, SO...
 - MR. LOEB: UH-HUH.
- 11 CAN YOU READ BACK FOR ME THE LAST
- 12 QUESTION BEFORE THE WHOLE COLLOQUY TOOK PLACE.
- 13 (THE RECORD WAS READ AS FOLLOWS:
 - Q. WHAT WERE THE CONCERNS YOU HAD?)
- 15 THE DEPONENT: I SAID THAT MOST OF THE
- 16 E-COMMERCE SYSTEMS I HAD SEEN WERE NOT FINANCIALLY
- 17 VIABLE, I DIDN'T THINK.
- 18 MS. MEISELS: THAT WAS NOT THE QUESTION
- 19 THAT HE RESPONSED "YES" TO. I DON'T KNOW IF IT'S
- 20 BECAUSE WE WENT TO AN INCORRECT PLACE.
- 21 BUT IF I MIGHT PARAPHRASE SOMETHING ABOUT
- 22 DID MR. MITCHELL SPECIFICALLY ADDRESS YOUR CONCERNS
- 23 AND TELL YOU WAYS HE THOUGHT THE SYSTEM COULD MAKE
- 24 MONEY?
- 25 THAT'S THE QUESTION TO WHICH MR. LESSER
- 20

- 1 Q. WHAT DO YOU RECALL MR. MITCHELL TELLING YOU 2 AT THAT TIME?
- A. HE HAD A SYSTEM HE WAS WORKING ON -- HE HAD
 4 A SYSTEM HE WAS WORKING ON --
- 5 Q. AND NOTHING -
- 6 A. -- WHERE E-COMMERCE -- THAT WOULD SOLVE THE 7 CONCERNS I HAD.
- 8 Q. WHAT WERE THE CONCERNS YOU HAD?
- 9 A. THEY WEREN'T MAKING ANY MONEY. THEY WERE
- 10 UNPROFITABLE. I COULDN'T UNDERSTAND HOW THEY COULD
- 11 KEEP MAKING MONEY. AND IT TURNS OUT, I GUESS, I WAS
- 12 RIGHT. THEY DIDN'T, SO -- MOST OF THEM.
- 13 Q. AT THAT TIME IN 1997, DID MR. MITCHELL
- 14 TELL YOU HOW HE THOUGHT HIS CONCEPT WOULD BE ABLE
- 15 TO ALLOW MONEY TO BE MADE FROM E-COMMERCE?
- 16 A. WELL, I'M -- ARE WE GETTING INTO A TRADE
- 17 SECRET THAT WE'RE WORKING ON?
- 18 MS. MEISELS: WE'RE GETTING THERE, BUT I'M
- 19 WAITING FOR HIM TO CROSS THE LINE.
- 20 THE DEPONENT: WELL, I THINK THAT HE'S
- 21 CROSSED THE LINE.
- 22 MS. MEISELS: IT'S JUST A "YES" OR "NO"
- 23 QUESTION. YOU DON'T HAVE TO GIVE HIM ANY DETAIL.
- 24 THE DEPONENT: YES.
- 25 MR. LOEB: WHAT ALSO MR. CONNER REMEMBERS

- 1 RESPONDED "YES." AND THAT'S WHY I ALLOWED HIM TO
- 2 ANSWER, BECAUSE IT WAS A "YES" OR "NO," AND DID NOT
- 3 GO INTO THE DETAILS OF THE SYSTEM.
- 4 BY MR. LOEB:
- 5 Q. WHAT DID MR. MITCHELL TELL YOU ABOUT THE
- 6 SYSTEM IN 1997?
- 7 A. ISN'T THAT THE SAME QUESTION IN A DIFFERENT 8 WEIGH?
- 9 Q. NO.

10

- I'M ASKING YOU WHAT HE TOLD YOU.
- 11 A. I'M SAYING THAT HE TOLD ME THAT HE HAD A
- 12 SYSTEM THAT SOLVED MY CONCERNS.
- 13 Q. AND YOU DON'T RECALL HIM TELLING YOU
- 14 ANYTHING MORE THAN THAT?
- 15 A. I DON'T REMEMBER THE SPECIFIC DETAILS.
- 16 Q. IN GENERAL, DO YOU REMEMBER ANYTHING
- 17 FURTHER?
- 18 A. THIS WAS A COCKTAIL PARTY IN THE 1997 AT
- 19 THE DICKENS' DINNER AT THE BILTMORE HOTEL
- 20 Q. WHAT'S THE NEXT CONTACT THAT YOU HAD
- 21 WITH MR. MITCHELL ABOUT THIS CONCEPT THAT HE HAD
- 22 FOR E-COMMERCE?
- 23 A. LET'S SEE, PROBABLY -- I DON'T REMEMBER
- 24 EXACTLY. I BELIEVE IT WAS ABOUT -- AFTER HE CEASED
- 25 THE WORKING WITH JEAN KASEM. SO -- IT WAS AFTER WE

21